President's Council (August 2010)

Data Warehousing - Business Intelligence Initiative

Tennessee State University Tennessee Board of Regents

The following pages contain an inventory of the KPIs (along with their descriptions) that are being created in the SunGard Higher Education ODS/EDW as a result of the Deloitte consulting engagement.

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
Admissions	A1	Freshmen acceptance rate	Measures the percentage of applicants that are accepted	# of freshman accepted/Total # of undergraduate applications	%	Best Practice Analysis (G)	Gender, Race, Student Type (PT/FT), Zip Code	Annually	Goal is to add 3,000 students to the current population by the year 2015
Admissions	A10	Mean transfer GPA	The mean grade point average of fall new transfer students	The mean grade point average of fall new transfer students	#	Best Practice Analysis (I)	Gender, Race, Student Type (PT/FT), Zip Code	Annually	
Admissions	A11	Total Inquires	Total number of students inquiring about admission	Sum of applicants inquiring about admission	\$	University Report	Gender, Origin, Method (e.g. email, visits, letters, conference sign ups, etc)	Annually	
Admissions	A12	Yield percentage of applications/Inquiries	Yield percentage applications/inquiries	Total \$ of students who apply/total # of inquiries	%	University Report	Gender, Origin	Annually	
Admissions	A13	New masters GPA	Average GPA of fall new master's students	Average GPA of fall new master's students	#	Best Practice Analysis (I)	Gender, Race, Student Type (PT/FT), Zip Code	Annually	
Admissions	A14	Graduate school admission test scores	Measures the average graduate school admissions test scores	Sum of all test scores/# of students	Number	NACUBO toolkit	Gender, Race, Zip Code	Annually	
Admissions	A15	Client satisfaction - Admissions	% of clients satisfied with admissions' assistance	# of clients satisfied/# of total clients	%	Interview		Semester	
Admissions	A2	Freshmen yield rate	Measures the ratio of freshmen acceptances to applications	Freshman acceptances/Total number of applications accepted	%	Best Practice Analysis (I)	Gender, Race, Student Type (PT/FT), Zip Code	Annually	Goal is to add 3,000 students to the current population by the year 2015
Admissions	A3	Freshmen from top 25% of class	Measures the percent of freshmen from the top 25% of their high school class	# of freshmen in top 25% of class/Total number of freshmen	%	Best Practice Analysis (I)	Gender, Race, Zip Code	Annually	Admit and retain qualified and motivated students
Admissions	A4	Number of applications	Number of applications	# of applications for degree programs	#	Best Practice Analysis (I)	Gender, Race, Zip Code, in-state vs. out of state, transfer, graduate, program	Annually	Goal is to add 3,000 students to the current population by the year 2015
Admissions	A5	Percentage of graduates admitted as unconditional admits	Measures the percentage of graduate students that were unconditional admits	unconditional Graduate admits/All graduate students admits	%	Academic Master Plan	Gender, Race, Program, Zip Code	Annually	Graduate student body profile will reflect at least 60% of graduate admits as unconditional admits
Admissions	A6	Freshmen SAT	Measures the average SAT score of the new freshman class	Average SAT score for incoming freshman class	SAT scores	Best Practice Analysis (G)	Gender, Race, Student Type (PT/FT), Zip Code	Annually	Admit and retain qualified and motivated students
Admissions	A7	Freshmen ACT	Measures the average ACT score for the new freshman class		ACT scores	Best Practice Analysis (G)	Gender, Race, Student Type (PT/FT), Zip Code	Annually	Admit and retain qualified and motivated students
Admissions	A8	New freshmen high school GPA	Measures the average Grade Point Average for incoming freshmen class	Average high school GPA of graduating class	GPA	Best Practice Analysis (G)	Gender, Race, Student Type (PT/FT), Zip Code	Annually	Admit and retain qualified and motivated students
Admissions	A9	New doctoral GPA	Mean grade point average of fall doctoral students	Mean grade point average of fall doctoral students	#	Best Practice Analysis (I)	Gender, Race, Student Type (PT/FT), Zip Code	Annually	
Access to Education - Distance Education	AE1	Online education enrollment	Measures the amount of students that are enrolled for online courses	# of students that are enrolled in online courses	Students	NACUBO, Academic Master Plan	Academic Level, Student type (FT, PT), Zip Code, Programs	Semester	Increase number of online classes by 10% per year during the cycle
Access to Education - Financial	AE10	Room and Board	Measures the room and board cost	\$'s of room and board per student	\$	NACUBO toolkit	Academic Level, Student Type (PT, FT), Gender, Race, Zip code, Program, type of aid	Semester	
Access to Education - Financial	AE11	Client satisfaction - Financial Aid	% of clients satisfied with financial aid assistance	# of clients satisfied/# of total clients	%	Interview		Semester	
Access to Education - Financial	AE12	Client satisfaction - Bursar	% of clients satisfied with Bursar assistance	# of clients satisfied/# of total clients	%	Interview		Semester	
Access to Education - Distance Education	AE13	Distance education (e.g. satellite classes, video conference) enrollment	Measures the amount of students that are enrolled for distance education courses	# of students that are enrolled in distance education classes.	Students	Retreat discussion	Academic Level, Student Type (PT, FT), Race, Gender, Zip Code, Program	Semester	
Access to Education - Distance Education	AE14	Distance education (e.g. satellite classes, video conference) classes	Measures the amount of online courses offered	# of distance education classes offered	Students	Retreat discussion	Academic Level, Student Type (PT, FT), Race, Gender, Zip Code, Program	Semester	
Access to Education - Financial	AE15	% of students who receive financial aid support above threshold	Measures the % of students (with family income > = X) who receive up to x% in financial aid/ All Students with family income >=x	Students (with family income > = X) who receive up to x% in financial aid/ All Students with family income >=x	%	Retreat discussion	Academic level, Gender, Non Traditional Students, Student Type (FT, PT), Transfer Students, In-State, Out of State, Zip Code, Race, Program	Semester	
Access to Educational - Financial	AE16	Average debt per student by academic level (e.g. freshman, soph, etc.)	Measures the average amount of debt that a student carries by academic level	Average amount of debt by student at academic level	\$	Retreat discussion	Academic level, Gender, Non Traditional Students, Student Type (FT, PT), Transfer Students, In-State, Out of State, Zip Code, Race, Program	Annually	
Access to Educational - Financial	AE17	Lottery Scholarship recipients	Measures the amount of lottery scholarship recipients	# of lottery scholarship recipients	#	Retreat discussion	Academic level, Gender, Non Traditional Students, Student Type (FT, PT), Transfer Students, In-State, Out of State, Zip Code, Race, Program	Annually	
Access to Educational - Financial	AE18	Average Financial Aid for Out of State Students	Measures the average annual amount of financial aid that an Out of State Student receives	Average of each out of town student's annual financial aid	\$	Retreat discussion	Academic Level, State, Gender	Annually	

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
Access to Education - Distance Education	AE2	Online education classes	Measures the amount of online courses offered	# of online courses offered	classes	NACUBO, University 2005- 2010 Strategic Plan	Academic Level, Student type (FT, PT), Zip Code, Programs	Semester	Increase number of online classes by 10% per year during the cycle
Access to Education - Distance Education	AE3	Number of evening courses (offered during the week) and weekend students	Measures the amount of students that are enrolled for evening and weekends classes	# of students that are enrolled for evening classes - # of students enrolled in weekend classes	Students	NACUBO	Academic Level, Student Type (PT, FT), Gender, Race, Zip code, Program	Monthly	Increase total enrollment of students attending off-campus courses by 5% annually
Access to Education - Distance Education	AE4	Classes offered off-campus	Percentage change in the number of classes offered off campus	# of previously offered classes/# of currently offered classes	%	University 2005 2010 Strategic Plan	Academic Level, Student Type (PT, FT), Race, Gender, Zip Code, Program	Annually	Increase the number of classes offered at off-campus sites by 5% annually during the cycle
Access to Education - Financial	AE5	Percent of students with financial aid	Measures the percent of students with financial aid	# of students that receive financial aid/ total # of students	%	NACUBO	Academic level, Gender, Non Traditional Students, Student Type (FT, PT), Transfer Students, In-State, Out of State, Zip Code, Race, Program	Semester	
Access to Education - Financial	AE6	Total dollars of funding from financial aid	Measures the total dollars of funding for financial aid	\$ of funding for financial aid	\$	NACUBO	Academic level, Gender, Non Traditional Students, Student Type (FT, PT), Transfer Students, In-State, Out of State, Zip Code, Race, Program	Semester	
Access to Education - Financial	AE7	Student debt at graduation	Measures the average amount of student debt a graduating student has when graduating	Total student debt of graduating students/ Total number of graduating students	\$	NACUBO	Gender, Race, Student Type (PT/FT), Zip Code (In-State vs. Out of State), Transfer Students	Semester	
Access to Education - Financial	AE8	Total financial aid award per FTE	Measures the total financial aid awards FTE	\$'s of financial aid award/# of students FTE	\$	NACUBO toolkit	Academic Level, Student Type (PT, FT), Gender, Race, Zip code, Program, type of aid	Semester	
Access to Education - Financial	AE9	Student tuition	Measures the student tuition	Total tuition dollars/# of students FTE	\$	NACUBO toolkit		Semester	
Athletics	AT1	Graduation success rate (GSR)	Graduation rates at Division I institutions and includes students transferring into the institutions. The GSR also allows institutions to subtract student-athletes who leave their institutions prior to graduation as long as they would have been academically eligible to compete had they remained; Show GSR vs. Fed Rate	% of eligible students athletes who graduate	%	NCAA & Materials provided by Athletic Director	Team, Gender, Race	Annually	Increase the total number of athlete graduates compared to the national average
Athletics	AT10	Recruitment of Blue Chip Athletes	This metric will measure the effectiveness of the recruitment of blue chip athletes	Measures the # of all-state/all- Americans signed annually	#	Retreat discussion	Team	Semester	
Athletics	AT11	All Conference/ All Americans by team	Captures the amount of all conference and all Americans for each team	Captures the amount of all conference and all Americans for each team	#	Retreat discussion	Team	Semester	
Athletics	AT2	Student athlete GPA	Student athlete GPA	GPA by student	GPA	Interview with Director	Team, Gender, Race, Academic Level	Semester	Increase academic progress of athletes
Athletics	AT3	Total dollars raised	Number of dollars raised by coaches for teams (compare to historical data)	Total dollars raised per coach	\$'s	Interview with Director	Coach	Monthly	or atmetes
Athletics	AT4	Freshmen-cohort graduation rate ratio	Show graduation rate of all students vs. student athletes	Graduation rate of Athletes (5 year) vs. Graduation Non Athletes (5 years)	%	Materials provided by Athletic Director	Team, Gender, Race	Annually	
Athletics	AT5	Freshmen cohort four-class average	Show four-class average of all students vs. student athletes	Total freshmen four class average/# of students	%	Materials provided by Athletic Director	Team, Gender, Race	Annually	
Athletics	AT6	Number of attendees at life skills workshops	Attendance at life skills workshops	Sum of attendees by workshop	#	Interview with Director	Workshop, Coach, Team	Semester	Increase academic progress of athletes
Athletics	AT7	Academic Performance Rate	Metric measures by team the rate of retention and eligibility of each student athlete by semester	Team Retention Rate and Team Eligibility Rate	%	Retreat discussion	Team	Semester	
Athletics	AT8	Sponsorships Total and Total Dollar amount	Measures the amount of sponsorship dollars collected	Sponsorship # and Dollars	#,\$	Retreat discussion	Team	Semester	
Athletics	AT9	Incoming Athlete average ACT score	Measures the average ACT score for the new athlete freshman class	Average ACT score for incoming athletes by team	#	Retreat discussion	Team	Semester	

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
Business & Finance	B1	Tuition revenue	Revenue from tuition	Total \$'s in tuition	\$	Document provided by Dr. Burch-Simms	Term, Department, Academic Level, Course Section, Credit Hour, Program, In-State students, Out of State Students	Semester	
Business & Finance	B10	Instructional expenses as percent of total expenditures	Measures total instructional expenses as percent of all expenditures	Total instructional expenses/total of all expenditures	%	NACUBO toolkit	Department	Annually	
Business & Finance	B11	Tuition and fees or other revenues per student FTE	Measures total tuition, fees, or other revenue/student FTE	Total tuition, fees, or other revenue/student FTE	\$	NACUBO toolkit	•	Annually	
Business & Finance	B12	Educational expenses per degrees granted	Measures educational expenses per degrees granted	Total educations expenses/# of degrees granted	\$	NACUBO toolkit	Department	Annually	
Business & Finance	B13	Outreach program funding	total outreach program funding	Sum of outreach program funding	\$	NACUBO toolkit		Annually	
Business & Finance	B14	Total financial resources per student FTE	Total financial resources per student FTE	Total financial resources per student	\$	NACUBO toolkit		Annually	
Business & Finance	B15	Annual operating margin	Annual operating margin	Annual operating margin	%	NACUBO toolkit		Annually	
Business & Finance	B16	Total financial resources to debt	Total financial resources to debt	Total financial resources to debt	%	NACUBO toolkit		Annually	
Business & Finance	B17	Contract processing time	Average time to process a contract	Sum of time to process each contract/# of contracts	days	Interview		Semester	
Business & Finance	B18	Average time for PRs to make it through Purchasing	Average time for PRs to make it through purchasing	Sum of time for each PR to make it through purchasing/# of PRs	days	Interview		Semester	
Business & Finance	B19	Client satisfaction - Procurement	Client satisfaction with Procurement services	# of client's satisfied/Total # of clients responding	%	Interview		Semester	
Business & Finance	B2	Federal and state funding dollars	Total dollars received from Federal and State funding	Total \$'s in Federal and State funding spent. (Need to add awards data from Research dept)	\$	Best Practice Analysis (I)	State, Federal, FTE	Annually	
Business & Finance	B20	Client satisfaction - HR	Client satisfaction with HR services These areas should include: - hiring processes - reclassifications - transfers - other HR transactions	# of client's satisfied/Total # of clients responding	%	Interview		Semester	
Business & Finance	B21	Client satisfaction - Travel Services	Client satisfaction with Travel services - example could include travel/claim for travel to be processed - reimbursement check posted to the employee/traveler's account	# of client's satisfied/Total # of clients responding	%	Interview		Semester	
Business & Finance	B22	Client satisfaction - Accounts Payable	Client satisfaction with Accounts Payable	# of client's satisfied/Total # of clients responding	%	Interview		Semester	
Business & Finance	B23	O&M funding per FTE	Measures O&M funding per FTE	Sum of O&M funding/FTE	\$	NACUBO toolkit		Annually	
Business & Finance	B3	Budget vs. actual	Comparing actual budget numbers to the annual forecasted budget	Actual/Budget	%	Interview	Department	monthly	
Business & Finance	B4	Undergraduate in-state tuition and fees	Total undergraduate resident tuition and fees	Sum of undergraduate resident tuition and fees	\$	Best Practice Analysis (G)	Instate, Out of State,	Annually	
Business & Finance	B5	Revenue per faculty FTE	Total revenue/faculty FTE	Total revenue dollars/# of faculty	\$	NACUBO	Department	Annually	
Business & Finance	B6	Graduate in-state tuition and fees	Total graduate resident tuition and fees	Sum of graduate resident tuition and fees	\$	Retreat discussion	Instate, Out of State,	Annually	
Business & Finance	B7	University's share of State's general fund	% of institution's funding vs. total	\$'s of University's funding/total funding provided by state	%	NACUBO	University	Annually	
Business & Finance	B8	Tuition revenue to faculty cost by department	Revenue from tuition by number of faculty for each department	\$'s in tuition vs. # of faculty by department	\$	NACUBO	Course Section, Academic Level	Semester	
Business & Finance	B9	Instructional expenses per student FTE	Total instructional expenses/student FTE	Total instructional expenses/# of students FTE	\$	NACUBO toolkit	Department	Annually	
CIT	C1	Percentage of time IT systems are available for use by the University community	Percentage of time IT systems are available for use by the University community	# of hours IT systems are available for use by the University community/Total # of hours	%	University Report	System Type	Semester	
CIT	C10	Client Services satisfaction - Other CIT services	% of clients satisfied with CIT services	# of satisfied clients/# of total client	%	Interview		Semester	

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
СІТ	C2	Number of 21st century classrooms and academic labs	Continue to establish twenty-first century classrooms and academic labs to integrate technology into the curriculum, and provide resources for faculty development-too notch facilities	Sum of 21st century classrooms and academic labs	#	CIT SLAs	Classroom Type, Lab Type, Campus	Semester	Increase the number of 21st century classrooms by 10% classrooms per year
СІТ	C3	Percentage of computer equipment in labs renewed/upgraded every three years	Percentage of computer equipment in labs renewed/upgraded every three years	# of computers in labs renewed or upgraded every three years/divided by total computers in labs	%	CIT SLAs	Hardware Categories, Campus	Annually	
CIT	C4	Number of video conference centers	Number of video conference centers	Sum of video conference centers	#	CIT SLAs	Campus	Annually	
CIT	C5	Business partnership statistics	# of business partnerships	Sum of business partnerships	#	NACUBO toolkit		Annually	
CIT	C6	Number of new labs approved by the Technology Vision Committee	Establish new labs approved by the Technology Vision Committee using TAF funds	Sum of new labs approved by the technology vision committee	#	CIT Strategic Plan		Semester	
CIT	C7	Number of security incidents in computing labs and technology classrooms	Measures security/access to all computing labs and technology classrooms	Sum of security incidents in computing labs and technology classrooms	#	CIT Strategic Plan	Type of incident	Semester	
CIT	C8	Client Services satisfaction - Help Desk	% of clients satisfied with help desk assistance	# of satisfied clients/# of total client	%	Interview		Semester	
CIT	C9	Client Services satisfaction - Service Technicians	% of clients satisfied with service technicians' assistance	# of satisfied clients/# of total client	%	Interview		Semester	
Development	D1	Total alumni donation \$'s	Total alumni donation \$'s	Sum of all donation dollars	\$	NACUBO/Interv iew	New Donors, Repeat Donors, Type of Gift	Quarterly	increase the three year money average of gift income by 400% by fiscal year 2010
Development	D10	Average gift size	Average gift size	Sum of gifts/# of gifts	\$	NACUBO/Interv iew	New Donors, Repeat Donors, Type of Gift	Annually	increase the three year money average of gift income by 400% by fiscal year 2010
Development	D11	Alumni Surveys/Alumni satisfaction	Measures alumni's perception of University and their experience as an alumni	Alumni survey results	%	NACUBO	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education, Graduation Year	Annually	
Development	D12	Number of publicity/outreach efforts	Number of publicity/outreach efforts	Sum of publicity/outreach efforts	#	NACUBO toolkit		Quarterly	
Development	D13	Citizen/legislator surveys	Measures the perception of the citizens and legislator	Survey results	%	NACUBO toolkit	Gender, race, age	Quarterly	
Development	D14	Visits to close rate	Measures the effectiveness of the solicitor team by seeing how many visits it takes to close a gift	Average of # of total visits per gift by solicitor	visits	Retreat discussion	Prospect, Donor type	Quarterly	
Development	D15	# of Prospects in each stage of the solicitation cycle	Measures the amount of prospects that fall into the different stages of the solicitation cycle	# of prospects in each stage	Prospects	Retreat discussion	Prospect, Donor type	Quarterly	
Development	D16	Gift Amount by solicitation type	Measures the amount of gifts (\$ and amount) accrued by solicitation type. Solicitation type includes: staff campaign, faculty campaign, board of trustees, telephone, event, etc.)	Sum of the amount of gifts (\$ and amount) accrued by solicitation type	\$ and # of gifts	Retreat discussion	Prospect, Donor type	Quarterly	
Development	D17	% of volunteer contribution by category	Measures the percentage breakdown by the volunteer contribution type. Contribution entities include: corporation, foundation, alumni, friends, etc.)	Volunteer Contribution Type/ All Volunteer Contributions (should include all types of contributions included in the denominator)	\$ and # of gifts	Retreat discussion	Prospect, Donor type	Quarterly	
Development	D18	# of total of gifts-in-kind (non cash)	Measures the amount and gifts-in-kind	# of gifts-in-kind (non cash)	\$ and # of gifts	Retreat discussion	Prospect, Donor type	Quarterly	
Development	D2	Total endowment	Dollars in endowment	Sum of endowment dollars	\$	Best Practice Analysis (G)	Endowment type (e.g. state funds, title III, other finds/monies, etc.)	Quarterly	increase the three year money average of gift income by 400% by fiscal year 2010
Development	D3	Contribution \$ by type	Dollars received from contribution types	Sum of contributions by type (e.g. private giving, etc.)	\$	Best Practice Analysis (G)	Private gifts, corporate, etc.	Quarterly	increase the three year money average of gift income by
Development	D4	Percentage of locatable alumni	Alumni the university can locate	# of locatable alumni/# of total alumni	%	Interview	State, Federal	Quarterly	,
Development	D5	Dollars raised/development staff	Dollars raised/development staff	Sum of all donation dollars divided	\$	Interview with	Staff	Quarterly	
Development	D6	Number of alumni donors	Total # of alumni donors	by # of development staff Sum of unique alumni donors	#	Director NACUBO	Graduation Year, Location	Quarterly	increase the three year moving average of alumni participation
Development	D7	Rate of alumni participation in annual	Percentage of alumni donating annually	# of alumni who donated in current vear/total # of alumni	%	NACUBO	Graduation Year, Location	Quarterly	
Development	D8	Endowment balances/FT student	Total endowment/FT student	Sum of endowment balances/# of FT students	\$	NACUBO		Quarterly	rank in top ten HBCUS in market value of endowment
Development	D9	Endowment yield	Dollars yielded from endowment	Total dollars yielded from endowment	\$	NACUBO	Graduation Year	Quarterly	rank in top ten HBCUS in market value of endowment

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
Enrollment	E1	Enrollment (headcount)	Captures the number of students enrolled at University	Full Time and Part Time Students that are enrolled at University	#	Best Practice Analysis (G)	Semester, Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Distance Education, Academic Level	Semester	Goal is to add 3,000 students to the current population by the year 2015
Enrollment	E10	Percentage of international students	Measures the amount of International students that make up the student body	# of international students/ total # of students	%	Best Practice Analysis (G)	Gender, Race, Student Type (e.g. Full Time, Part Time), Academic Level	Annually	Undergraduate student body profile should include international students enrolled in degree programs.
Enrollment	E11	Total student body	Measures the total number of students that are enrolled at University by semester	Total # of full time students (regardless of year) at University by semester	#	Best Practice Analysis (G)	Gender, Race, Student Type (e.g. Full Time, Part Time), Academic Level, Instate vs. Out of State, Transfer	Semester	
Enrollment	E12	New freshman with less than 30 hours of credit hours	Identify freshman class that has less that 30 credit hours earned during school year	# of freshman with less that 30 credit hours earned	#	Best Practice Analysis (G)	Gender, Race, Student Type (e.g. FT, PT)	Annually	
Enrollment	E13	K-12 in-state students who enroll in higher education	Number of K-12 in-state students who enroll in higher education	Total number of K-12 in-state students who enroll in higher education	#	NACUBO toolkit	Gender, Race, Zip Code	Annually	
Enrollment	E14	Number of state residents with college degrees	Number of state residents with college degrees	Sum of state residents with college degrees	#	NACUBO toolkit	Gender, race, age	Annually	
Enrollment	E15	Proportion of transfer students who obtain over 2.5 GPA at institution to which they transfer	Percentage of transfer student who achieve over a 2.5 GPA	# of transfer students who achieve over a 2.5 GPA/total number of transfer students	%	NACUBO toolkit	Gender, Race, Zip Code, in-state vs. out of state, transfer, graduate, program, transfer institution	Annually	
Enrollment	E16	STEM student enrollment	This metric will measure the amount of STEM (Science Technology Engineering and Mathematics) school students at each academic level		#	Retreat discussion	Gender, Race, Zip Code, in-state vs. out of state, transfer, graduate, program, transfer institution	Semester	
Enrollment	E2	Percentage of full time vs. part time graduate students	Measures the percentage split between full time and part time students	full time students or part-time students/ total graduate students	%	Academic Master Plan	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Distance Education	Annually	
Enrollment	E3	Percentage of graduate to undergraduate students	Measures the percent split between graduate and undergraduate students (Goal is 75/25 by 2015)	graduate students OR Graduate Students/Graduate Plus Undergrad class	%	Academic Master Plan	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Distance Education	Annually	Change undergraduate to graduate ratio from 80/20 to 75/25 by the year 2015
Enrollment	E4	Freshmen enrollment	Measures the fall new freshmen enrollment number	# of freshman enrolled	Students	Best Practice Analysis (I)	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Distance Education	Annually	Goal is to add 3,000 students to the current population by the year 2015
Enrollment	E5	Graduate enrollment	Measures the fall graduate enrollment	Total # of graduate enrollees	#	Best Practice Analysis (I)	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Distance Education	Annually	
Enrollment	E6	Non-traditional students (NTS) undergraduate enrollments	Total NTS undergraduate enrollment	NTS students/ total student body	%	Best Practice Analysis (I)	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Distance Education	Annually	Undergraduate student body profile should include nontraditional students from the Middle Tennessee area.
Enrollment	E7	Freshman in-state students	Measures the number of instate students	# of Instate students	#	NACUBO	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Distance Education	Annually	Undergraduate student body profile should include a suitable ratio of out-of-state to in-state students by the year 2015.
Enrollment	E8	Percentage of freshman class that will not require remediation	The undergraduate student body profile will include a freshman class in which 75% will not require remediation.	freshmen that need remediation/ Total freshman class	%	Academic Master Plan	Gender, Race, Student Type (e.g. FT, PT)	Annually	
Enrollment		Percentage of high performance of graduates on certification and state board examinations	Measures the composition of the graduates	% high performance graduates/ total graduate class	%	Academic Master Plan	Gender, Race, Student Type (e.g. FT, PT)	Annually	The graduate student body profile will reflect that University's graduates will perform at or above the national average on certification and state board examinations.
Faculty and Staff	F1	Faculty headcount (total full time)	Measures the total number of faculty at University	Total # of faculty at University	#	Best Practice Analysis (G)	Department, Program	Quarterly	
Faculty and Staff	F10	Professor salaries	Measures the average professor salary at University	Total Professor Salaries/ # of Professors	\$	Best Practice Analysis (I)	Department, Program	Annually	
Faculty and Staff	F11	Associate professor salaries	Average associate professor salary at University	Total associate professor salaries/ total # of associate professors	\$	Best Practice Analysis (I)	Department, Program	Annually	
Faculty and Staff	F12	Assistant professor salaries	Average assistant professor salary at University	Total Assistant Professor Salaries/ total # of assistant professors	\$	Best Practice Analysis (I)	Department, Program	Annually	

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
Faculty and Staff	F13	Percentage of tenured faculty	Measures the amount of faculty that is tenured	Tenured Faculty/ Total # of Faculty	#	NACUBO	Department, Program	Annually	
Faculty and Staff	F14	Average load ratio	Measures the average amount of classes by faculty	Average of assigned classes taught by faculty (Formula can be altered to include 'thesis' or 'independent study' hours	Classes	NACUBO	Department, Program	Semester	
Faculty and Staff	F15	Staff to faculty ratio	Compares the amount of Staff per Faculty member	Total Number of Staff: Total number of Faculty	#	NACUBO	Department, Program	Semester	
Faculty and Staff	F16	Faculty awards and prizes	Measures the amount of awards and prizes received by the faculty		#	NACUBO	Department, Program	Quarterly	All faculty members will hold the appropriate degrees, certificates, training, or qualifications necessary to be effective in the fields or areas in which they are employed to teach, by 2015.
Faculty and Staff	F17	Number of faculty participating in P- 16 initiatives	Total # of faculty participating in P-16 initiatives	total # of faculty participating in P-16 initiatives	6 #	University 2005 2010 Strategic Plan	Department, Program	Annually	
Faculty and Staff	F18	Ratio of the number of faculty trained in the previous year vs. current year	Ratio of the number of faculty trained in the previous year vs. current year	#of faculty trained in previous year/ #of faculty trained the current year	Ratio	University 2005 2010 Strategic Plan	Department, Program	Annually	
Faculty and Staff	F19	Number of facility trained in computer applications	Increase the number of faculty and staff participating in computer application training by 20% per year	# of trained faculty/ total number of faculty		University 2005 2010 Strategic Plan	Application Type, Department, Program	Semester	
Faculty and Staff	F2	Faculty retention	Percentage of faculty retained 5 years after initial employment	Percent of faculty retained 5 years after initial employment	%	Best Practice Analysis (I)	Department, Program	Quarterly	Secure and retain a highly qualified and dedicated facult and support staff
Faculty and Staff	F20	Credit hours by program	Total number of credit hours by program	# of total credit hours by program,	hours	Best Practice Analysis (G)	Program	Semester	
Faculty and Staff	F21	Faculty surveys	Measures faculty satisfaction	Survey results	%	NACUBO toolkit	Department, Program	Semester	
Faculty and Staff	F22	Faculty diversity	Measures the diversity of the faculty	% of faculty from various backgrounds	%	NACUBO toolkit	Department, Program, gender, race,	Semester	
Faculty and Staff	F23	Faculty class performance ratings	Measures student ratings of faculty	Average rating/professor	%	NACUBO toolkit	Department, Program, Professor	Semester	
Faculty and Staff	F24	Percentage of classes taught by tenure/tenure track faculty	Measures percent of classes taught by tenured or tenured track faculty	# of classes taught by tenured faculty/total number of classes taught	%	NACUBO toolkit	Department, program	Semester	
Faculty and Staff	F25	Faculty membership in research, scholarly, and creative societies	# of faculty who belong to research, scholarly, and creative societies	Sum of faculty who belong to research, scholarly, and creative societies	#	NACUBO toolkit	Department, Program, society	Annually	
Faculty and Staff	F26	# of technology training workshops for faculty & staff	Training and workshops for University faculty & staff and CIT staff to keep pace with technology	Sum of technology training workshops for faculty & staff	#	CIT Strategic Plan		Semester	
Faculty and Staff	F27	Average # of years since terminal degree completion	Measures the average # of years since terminal degree completion for faculty		#	Retreat discussion	Department, program	Annually	
Faculty and Staff	F28	% of tenured (or tenure track) faculty carrying a full teaching load	Measures the % of tenured (or tenure track) faculty that is carrying a full teaching load	# of tenured (or tenured track) with full teaching load/ # of tenured teachers (or all tenured track personnel)	%	Retreat discussion	Department, Program	Semester	
Faculty and Staff	F3	Percentage of staff customer service quality	Measures the level of customer service provided by academic staff	All academic staff will exhibit a high degree of excellence in customer service, and have high communication (verbal, written, and electronic) and interpersonal skills	Indicator	Academic Master Plan	Faculty, Department, Academic Rank	Quarterly	All academic staff will exhibit a high degree of excellence i customer service, and have high communication (verbal, written, and electronic) and interpersonal skills
aculty and Staff	F4	Percentage of faculty and support of faculty	Measures the workload of faculty and support staff to ensure a balance between direct duties and engaging in other scholarly activities	Overview of faculty hours available compared to workload	Indicator	Academic Master Plan	Faculty, Department, Academic Rank, Course Sections, Full-Time, Part-Time	Annually	Workload of faculty and support of faculty will be reviewed as appropriate by the Deans and the Division of Academic Affairs with the goal of achieving affordable workloads and enhancing opportunities for faculty to become more engaged in other scholarly activities.

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
Faculty and Staff	F5	Faculty headcount (tenure track)	Measures the number of faculty that is on tenure track	Total # of faculty that are on the tenure track	#	Best Practice Analysis (G)	Department, Program	Annually	
Faculty and Staff	F6	Administrative/professional retention	Percent of A/P's retained 5 years after initial employment	Percent of A/P's retained 5 years after initial employment	%	Best Practice Analysis (I)	Department, Program	Annually	
Faculty and Staff	F7	% of adjuncts (or full-time temporary faculty) carrying a full teaching load	Measures the % of adjuncts (or full-time temporary faculty) that is carrying a full teaching load	# of adjuncts (or FT temporary faculty) with full teaching load/ # of adjuncts (or temporary faculty)	%	Retreat discussion	Department, Program	Semester	
Faculty and Staff	F8	Planning accreditation	Articulates how divisional planning, budgeting and assessment processes support the University's vision, values, goals and priorities	Qualitative performance indicator	Green, Yellow, Red	Best Practice Analysis (I)	Department	Annually	
Faculty and Staff	F9	Average faculty salaries	Calculates the average faculty salary at University	Total Salary for Faculty/ # of Faculty	\$	Best Practice Analysis (I)	Department, Program	Annually	
Facilities	FA1	Percentage of existing buildings in use	Percentage of existing buildings in use	# of buildings in use/# of total buildings	%	NACUBO	Campus	Semester	
Facilities	FA2	Average weekly room hours utilization of classrooms	Average weekly room hours utilization of classrooms	#of weekly room hours utilized/# of weekly room hours available	hours	NACUBO	Campus	Semester	
Facilities	FA3	Percentage of campus facilities classified as accessible	Percentage of campus facilities classified as accessible	# of campus facilities classified as accessible/# of total campus facilities	%	NACUBO	Campus	Semester	
Facilities	FA4	Deferred Maintenance	Measures the \$ amount of maintenance that is deferred (not performed)	\$ of deferred maintenance	\$	Retreat discussion	Building	Semester	
Graduation	G1	Six year graduation rate (Completion of degrees in 150% of expected time)	Measures the percentage of full time students that were	# of undergraduate students that graduate within 6 years of their freshman class/ Total # of students in freshman class	%	Best Practice Analysis (G)	Gender, Race, Non-traditional, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education	Semester	The undergraduate student body profile will include a graduation rate that will be at or exceed the TBR average graduation rate.
Graduation	G10	Four year graduation rate (Completion of degrees in 100% of expected time)	Measures the percentage of full time students that were able to graduate within 4 years	# of undergraduate students that graduate within 4 years of their freshman class/ Total # of students in freshman class	%	Retreat discussion	Gender, Race, Non-traditional, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education	Semester	
Graduation	G2	Masters degrees conferred	Number of masters degrees conferred	Sum of master degrees conferred	#	Best Practice Analysis (I)	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education	Semester	
Graduation	G3	Bachelor degrees conferred	Measures the amount of bachelor's degrees awarded	# of bachelor's degrees awarded	#	Best Practice Analysis (G)	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education	Semester	
Graduation	G4	Time to degree	Calculates the average time between first enrollment and bachelor degree is conferred	Average years to for freshman class to graduate	years	Best Practice Analysis (I)	Program, Gender, Race, Student Type, Zip Code, Transfer Student	Annually	increase proportion of first- time, full time freshman who graduate at any TBR university within six years of enrollment at University, matching or exceeding average rate of the other five TBR universities
Graduation	G5	Degrees granted by level or field of study (some without detail)	Measures the degrees granted by program	# of degrees granted to students	degrees	NACUBO	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education	Semester	Should be measured against target areas
Graduation	G6	Percentage graduation rate at or exceeding the TBR average graduation rate	The undergraduate student body profile will include a graduation rate that will be at or exceed the TBR average graduation rate.	Graduation rate => TBR average graduation rate	Yes or no	Academic Master Plan	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education	Annually	
Graduation	G7	Doctoral degrees conferred	Number of doctoral degrees conferred	Sum of doctoral degrees conferred	#	Best Practice Analysis (I)	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education	Semester	
Graduation	G8	Degrees granted in shortage areas	Measures the degrees granted in shortage areas or targeted areas	# of degrees granted to students	degrees	NACUBO	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education	Semester	See targeted area in Dr. Johnson's email
Graduation	G9	STEM student graduation	Measures the amount of undergraduate degrees given to the STEM students	# of students who graduate with a STEM focus	#	Retreat discussion	Gender, Race, Student Type (e.g. Full Time, Part Time), Zip Code, Program, Distance Education	Semester	
HR	H1	HR processing turnaround	Time it takes to complete HR processing recruitment asks	Average of time it takes to complete processing recruitment tasks	time	NACUBO	Department	Monthly	
HR	H2	Employee satisfaction	Percentage of employees that are satisfied with job	Survey results	%	NACUBO	Function	Annually	Secure and retain a highly qualified and dedicated faculty and support staff

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
Library	L1		The University Libraries and Media Center will need to expand its collections and services to address the needs of a new generation of technology-savvy students who expect a campus that provides fast connections and digitized services.	Sum of collections and services in University libraries and media centers	#	AMP	Subject area	Annually	Libraries and Media Centers will continue providing innovative information and multimedia technologies, relevant and current resources in all formats and quality services to strengthen teaching, learning, and research at the University.
Library	L2	Number of libraries and media centers	Libraries and Media Centers will continue providing innovative information and multimedia technologies, relevant and current resources in all formats and quality services to strengthen teaching, learning, and research at the University.	Sum of libraries and media centers	#	AMP	Subject area	Annually	Libraries and Media Centers will continue providing innovative information and multimedia technologies, relevant and current resources in all formats and quality services to strengthen teaching, learning, and research at the University.
Library	L3	Volumes in compact shelving	Number of volumes in compact shelving	Sum of volumes in compact shelving	#	Dobert, Lidsky, Craig and Associates, Inc.		Annually	
Library	L4	Reader stations	Number of reader stations	Sum of reader stations	#	Dobert, Lidsky, Craig and Associates, Inc.		Annually	
Library	L5	Library holdings	Measures the number of library holdings	Sum of library holdings	#	NACUBO toolkit		Annually	
Library	L6	Client satisfaction - Library	Client satisfaction with library services	# of clients satisfied/# of total clients	%	Interview		Semester	
Program Management	P1	Number of degree programs in	Measures the number of degree programs in targeted	Sum of # of degree programs in	#	NACUBO toolkit	Program	Annually	
Program Management	P2	targeted areas Number of collaborative programs	areas Number of collaborative programs	targeted areas Sum of collaborative programs	#	NACUBO toolkit	Department	Semester	
Program Management	P3	Program budget per student FTE	Measures program budget/students FTE	Total program budget/# of students FTE	\$	NACUBO toolkit	Department, school	Semester	
President	Pres1	Percent of strategic initiatives funded	Percent of strategic initiatives funded	Strategic initiatives funded/total number of strategic initiatives	%	NACUBO toolkit		Annually	
President	Pres2	Percentage of completed improvement initiatives	Percentage of completed improvement initiatives	# of improvement initiatives completed/total number of improvement initiatives	%	NACUBO toolkit		Annually	
President	Pres3	Security breaches involving personal identifiable information	# of security breaches involving personal identifiable information	Sum of security breaches involving personal identifiable information	#	Interview			
Quality of Education	Q1	Student/faculty ratio	Measures the Student to Faculty Ratio for University.	Total # of Students/Total # of Faculty	Ratio	Best Practice Analysis (G)	Program, Academic Level	Semester	
Quality of Education	Q2	Percentage of classes with 1-19 students	Measures the % of classes that have 19 students or less	Classes with less than 20 students/ All Classes	%	Best Practice Analysis (G)	Program, Academic Level	Semester	
Quality of Education	Q3	Percentage of classes with greater than 50 students	Measures the % of classes that have 50 or more students	Classes with 50 or more students/All	%	Best Practice Analysis (G)	Program, Academic Level	Semester	
Quality of Education	Q4	Average class size (undergraduate & graduate)	Measures the average number of students in class	Average of class size by undergraduate and graduate class	#	NACUBO	Program, Academic Level	Semester	
Quality of Education	Q5	Total number of graduate degree	Measures the total number of graduate degree	# of graduate degree programs offered	#	NACUBO	Program, Degree type	Annually	
Quality of Education	Q6	Peer assessment rating	Mean rating of University academic quality (on a 5 point scale) in US News and World Report		#	Best Practice Analysis (I)		Annually	
Quality of education	Q7	Professional licensing exam pass rates	Measures the pass rates on licensing exams	% of students who pass licensing exams	%	NACUBO toolkit	Licensing exam	Annually	
Quality of education	Q8	rates Basic skills classes offered and success rates	Number of basic skills (e.g. remedial or development classes) classes offered and success rates for classes	exams Total number of basic skills classes offered and success rates for classes (% of students who successfully complete classes/total number of students who take basic skills classes)	#	NACUBO toolkit	Success rates by classes	Semester	

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
Quality of Education	Q9	# of media labs	Establish new labs approved by the Technology Vision Committee using TAF funds	Sum of new labs approved by the technology vision committee	#	CIT Strategic Plan		Semester	
Retention	R1	Non-traditional students (NTS) retention	Percent of new NTS freshman who return to University for a 2nd year of study	NTS who return for 2nd year/ Minority Students in incoming freshman class (e.g. last year's class)	%	Best Practice Analysis (I)	Gender, Race, Student Type (e.g. Full Time, Part Time), zip code, distance education	Annually	
Retention	R2	First year retention rate	Percentage change of fall-to-fall retention rates	# of sophomores who were 1st year freshman/ total # of students in the 1st year freshman class	%	Best Practice Analysis (G)	Gender, Race, Student Type (e.g. Full Time, Part Time), zip code, program, distance education, Transfer students, development students	Annually	increase the fall-to-fall retention rates of all first-time full-time freshmen who enroll at University in the following fall
Retention	R3	Freshman to junior retention rate	Measures the retention rate of freshman class that make it to junior year	# of freshman that make it to Junior Class/ total number in freshman class year	%	Best Practice Analysis (G)	Gender, Race, Student Type (e.g. Full Time, Part Time), zip code, program, distance education	Annually	increase the fall-to-fall retention rates of all first-time full-time freshmen who enroll at University in the following fall
Research & Sponsored Programs	RS1	Total submission dollars	Total Research Submission dollars	Sum of research submission dollars	\$	Annual Report/Intervie w	Center/College/School; Agency/Corporations/Foundations; Project type; Source	Monthly	Strengthen our programs of research and professional and graduate study
Research & Sponsored Programs	RS10	Research dollars/Faculty FTE	External research dollars per faculty FTE	Total external research dollars/# of faculty FT	\$	NACUBO toolkit		Semester	3
Research & Sponsored Programs	RS11	Number of awards for economic development	Number of awards for economic development	Sum of awards for external development	#	NACUBO toolkit	Project	Semester	
Research & Sponsored Programs	RS12	Award Dollars by Department	Tracks the award dollars that a department receives	Sum of award dollars by department	\$	Retreat discussion	Department	Annually	
Research & Sponsored Programs	RS13	Commercialization Dollars	Measures the amount of commercialization dollars earned	\$ commercialization	\$	Retreat discussion	Program, Department	Annually	
Research & Sponsored Programs	RS2	External dollars received through research and creative activity	External dollars received through research and creative activity	Total \$'s received through research and creative activity	\$	NACUBO toolkit	Faculty, Department, Program	Annually	
Research & Sponsored Programs	RS3	Number of publication of research in highly reputable peer reviewed journals and other media	Measures for quality enhancement for the research programs will include increases in the publication of its research in highly reputable peer reviewed journals and other media.	Number of research articles published Year N2 - Number of research articles published Year N1	#	AMP	Program	Annually	Measures for quality enhancement for the research programs will include increases in recognition of University scientists/faculty in community of science.
Research & Sponsored Programs	RS4	Number of discoveries that lead to patents	Measures for quality enhancement for the research programs will include increases in discoveries that lead to patents.	Number of discoveries leading to patents Year N2 - Number of discoveries leading to patents Year N1	#	AMP	Faculty	Annually	Measures for quality enhancement for the research programs will include increases in recognition of University scientists/faculty in community of science.
Research & Sponsored Programs	RS5	Number of recognitions of University scientists/faculty in community of science	Measures for quality enhancement for the research programs will include increases in recognition of University scientists/faculty in community of science.	Number of recognitions of University scientists/faculty Year N2 Number of recognitions of University scientists/faculty Year N1	#	AMP		Annually	Measures for quality enhancement for the research programs will include increases in recognition of University scientists/faculty in community of science.
Research & Sponsored Programs	RS6	Total expenditures	Show expenditures by project to gain an understanding of which projects are behind or ahead in spending	Total dollars spent per project	\$	Interview and Georgia State and NACUBO	Project	Monthly	
Research & Sponsored Programs	RS7	Research grant dollars for recently- hired faculty	Research grant dollars for recently-hired faculty	\$'s in research grants for faculty hired within the last 3 years	\$'s		Faculty, Department, Program	Annually	
Research & Sponsored Programs	RS8	Sponsored awards/Faculty FTE	Number of sponsored awards per faculty FTE	Number of sponsored awards/# of faculty FTE	#	NACUBO toolkit	Faculty, Department, Program	Annually	
Research & Sponsored Programs	RS9	National ranking for sponsored awards	National ranking for sponsored awards	National rank for sponsored awards	#	NACUBO toolkit	Faculty, Department, Program	Annually	
Student Affairs	S1	Job placement	Percentage of students who have a job after graduation within 3 months	# of students with jobs 3 months after graduation/# of graduates	%	NACUBO, AMP	Graduation Year, Major, Program	Annually	The graduate student body profile will reflect utilization of employment surveys for graduating graduate students which will reveal appropriate job placement, employer satisfaction, and recurring hires.
Student Affairs	S10	Employer surveys	Measures employer's perceptions of University	Employer survey results	%	NACUBO	Industry, new vs. consistent	Annually	

Metric Category	Metric ID	Metric Name	Metric Description	Calculation	Unit of Measure	Source/KPI Document	Dimensions	Frequency	Related Objective
Student Affairs	S11		activity	# of students who participate in at least one activity/total number of students	%	NACUBO toolkit	Academic level, gender, race	Semester	
Student Affairs	S12	Student services funding per student FTE	Measures student services funding per student FTE	Sum of student services funding/student FTE	\$	NACUBO toolkit		Semester	
Student Affairs	S13	Crime statistics	# of criminal incidents	Sum of criminal incidents	#	NACUBO toolkit	Crime	Monthly	
Student Affairs	S14	Client Satisfaction - Career Services	Client's satisfied with career services	# of client's satisfied/Total # of clients	%	Interview		Semester	
Student Affairs	S15	Client Satisfaction - Campus Security	Client's satisfied with campus security	# of client's satisfied/Total # of clients	%	Interview		Semester	