

Developing Security Education and Awareness Programs

Prevention in the form of education and awareness programs can help campuses avoid serious security ills

By **Shirley Payne**

*"Grad Student Charged with Hacking"
"Security Lapses Permit Theft from Database"*

"Student Is Charged in Theft of Social Security Numbers"

"Campus Network Administrators Say Timing of Sobig.F Virus Couldn't Have Been Worse"

These and similar headlines are now commonly seen in *The Chronicle of Higher Education* and other publications most of us read regularly. High-profile incidents such as these underscore the vulnerability of our campus networks (and therefore our systems, data, and research tools) to hacking, viruses, and other types of attacks from the broader Internet. While security education and awareness has long been part of the IT staff member's professional development and education, the need has never been greater—as these headlines illustrate—for individuals at all levels and across all segments of the institution to understand what security threats exist and what to do about them.

How do you develop an effective education and awareness program for a topic that is not considered particularly interesting by the average person? How can you help the wide and varied groups of people on your campus (including students, parents, campus administrators, and faculty, to name just a few) understand the role they play in campus security?

The Case for Security Education

First, let's talk about why a security education and awareness program is so important—even when putting it together takes a lot of time and energy. Experts generally agree that people are the greatest source of IT security problems. Statistics consistently show that the majority of security breaches are caused by insiders, and the damage they levy on their organizations can be much more severe than anything wrought by hackers on the other side of the world.¹

Many, if not most, insider breaches are caused neither by disgruntled employees nor by students intent on doing harm. The sources are often people who either

- are not aware of the security threats,
- are wrongly relying on someone else to deal with them,
- are not adequately skilled to address them, or
- simply feel they have more important things to do.

Unfortunately, potential intruders are all too aware of this human vulnerability, and they take advantage of it in a big way. Higher education offers many examples of security incidents leading to confiscation of hardware by federal authorities, loss or corruption of critical research data, and worse. Some incidents have garnered national attention, and most could have been prevented with better education. Education, though, can be devilishly hard to deliver when

- few computer users acknowledge personal responsibility for security,
- many consider the issue too technically complex for them to understand,
- executives and middle managers often fail to comprehend the business implications of poor security and consequently don't assign it a high priority, and
- security budgets and staff are typically stretched to the limit.

In the face of these obstacles, it is especially important that a security education and awareness program be finely focused and all possible resources be leveraged. So let's start by analyzing precisely what information needs to be conveyed, and to whom.

Target Audiences Within the Institution

The most critical messages and the most effective ways to convey them can vary greatly from one target audience to another. In many ways security education is a marketing campaign, and certain marketing principles apply: Know the customers' needs, select the right products for them, tailor the sales method for each customer group, monitor sales results, and repackage the product if needed. The customers to consider typically include the groups discussed next.

Administration

Because boards of trustees, presidents, vice presidents, provosts, department

heads, and deans define strategic direction, set priorities, and allocate resources, an education and awareness program is necessary help them understand security threats to the institution, risks posed by these threats, and what can be done to mitigate unacceptable risks. When security is explained in familiar business terms, it sheds its technical mystique, and managers at all levels can understand where to place it in the overall picture of operating the institution.

Along with providing a business case for security, a program should establish the right expectations among managers. They must know that other institutions and industries have the same issues and that no organization can be 100 percent secure—despite all best efforts, new threats will continue to surface and will require new measures.

Students and Parents

Unless a mandate is enforced to configure all PCs alike, students will arrive on campus with a hodgepodge of computer brands, operating systems, and software applications. Few of these computers will be secure; when plugged into the institution's high-bandwidth network, some will be victimized by crackers literally within minutes. It is important, therefore, to provide students with basic instructions for securing these computers before they arrive on campus. Involving parents in the education process can be helpful.

Faculty and Staff

This group can be a special challenge because they typically believe it is someone else's job to take care of security. Defining how security issues can affect them personally, outlining the specific steps they can take to prevent problems, and emphasizing their individual responsibility to take those steps is an effective approach here. Remember to include information about federal and state laws governing use and protection of data, such as the Family Educational Rights and Privacy Act and the Gramm-Leach-Bliley Act. Staff will typically comply once they understand what is required of them. Faculty can best be reached by convincing them that safe

computing won't detract from their work—but unsafe computing surely will.

Researchers

Research labs are happy hacker hunting grounds. Security breaches are frequent, yet grant proposals that include the need for super-powered servers and workstations continue to leave undressed the need for knowledgeable system administration. Hence, this critical job often falls to under-skilled (and sometimes unskilled) graduate students. Educate researchers before they write proposals, clearly communicating what security measures are necessary and what the institution's overhead allotment for research allows them to contribute, if anything, to addressing these measures. Include managers and staff from sponsored program offices in this education campaign.

Health Care Professionals

The administrative computing environments of teaching hospitals are commonly more centrally controlled than is typical of university academic computing. Providing guidelines for handling sensitive patient data is paramount here. Always an important issue, this is now even more critical as new federal Health Insurance Portability and Accountability Act (HIPAA) regulations become law. Penalties for noncompliance are significant for hospitals as well as for individuals. HIPAA regulations require ongoing education programs that address sensitive data security and accountability.

Auditors, Campus Police, and Attorneys

The wise security director recognizes the importance of working closely with the institution's internal auditors on many security strategies. The relationship can be effective only if auditors fully understand IT security threats, risks, and appropriate remediation steps. Further, educating them on existing network-level security measures for the entire institution provides them with the broader context they need when auditing individual department situations.

Campus police are faced more and more often with the need to investigate

computer-related incidents. Like auditors, police assigned to these cases need a foundation of knowledge regarding threats and risks. They also must be familiar with cybersecurity law and aware of resources, such as computer logs, available to help them with investigations.

In-house attorneys can help with several aspects of the security program, such as policy development. Also, executive management often calls on them for advice on IT security and responsible use issues. Again, ensuring that these individuals have a good understanding of threats, risks, and steps being taken to reduce risks is helpful.

State and Federal Government Relations Staff

The trend toward newer, tougher state and federal security legislation may provide important levers to aid higher education in addressing security problems, but it could also require actions that run counter to institutional culture and missions. Public schools that are subject to close oversight by state government are especially vulnerable. Individuals charged with responsibility for government relations must be alerted to possible new regulations and their potential impact on the institution, so they can exert favorable influence on proposed legislation.

IT Staff

There is no aspect of IT work that doesn't concern security in some way. Computer account management, help desk support, database management, application development, network administration—all must be conducted with security in mind. People performing these duties must master security basics, and each must acquire additional knowledge relevant to his or her particular responsibilities. A security education program is not complete unless it addresses both the basic and the special training needs of technical staff.

Perhaps no group is in greater need of specialized attention than system administrators, who by virtue of their responsibilities can either foster or foil institutional security measures. These people almost universally desire to perform

their functions in a secure manner; they just need to be shown how.

A wealth of specialized training materials and Web-based resources are available specifically targeted at IT staff members, and these should be incorporated into any secure training program for this group of individuals. For example, the SANS (SysAdmin, Audit, Network, Security) Institute² provides security professionals, auditors, system administrators, and network administrators with resources, such as news digests, research summaries, security alerts, and in-person and online training and certification programs. Similarly, the CERT Coordination Center³ at Carnegie Mellon University's Software Engineering Institute provides training and education for technical staff and management on topics such as creating and managing security incident response teams, improving network security, and responding to and analyzing incidents.

Effective Delivery Methods

Definition of customer groups simplifies the next important tasks: tailoring the security message for each group, and selling it effectively.

Meeting Presentations and One-on-One Discussions

Perhaps the most effective, albeit labor-intensive, means of building security knowledge is simply to custom-tailor presentations to specific groups and individuals throughout the institution. Doing so provides the opportunity to address specific questions to a captive audience. In one-on-one discussions with executives, it's possible to place security issues in precisely the right context and to highlight key security concerns within each executive's purview.

Handbooks

Security handbooks can be used to introduce students, faculty, and staff to security concerns and their responsibilities for addressing those concerns. Handbooks can be provided in hardcopy to all new entering students and employees as part of their orientation programs, with electronic versions posted on the Web for ongoing reference.

Online Quizzes

Some institutions require that students and employees successfully complete an online quiz before receiving their computer accounts. The use of online quizzes can encourage users to read their handbooks and can highlight critical points. A quiz can also provide the means for formally capturing student and employee agreements to abide by the policies and procedures detailed in the handbook.

Security Web Site and Web Ads

The need to update information on security threats and countermeasures is constant, and the Web is an easy and inexpensive means of keeping this information fresh, as well as accessible. Most institutions provide some security materials on the Web, but this information is sometimes scattered across many Web pages, making it difficult to find. A security Web site acts as a clearinghouse for all security-related information, placing it at the fingertips of those who need it.

An effective technique for leading readers quickly to information most relevant to them is to organize the material by roles. A system administrator, for example, might be presented with one set of materials, an average desktop computer user with another, and a department head with yet another. A role-based security Web site also forces the designer to think about the unique needs of each target audience, which will help to more easily identify content gaps.

The Web can be leveraged in other ways as well. Web ads (not the pop-up kind, please) that promote tips for enhancing security can be quite effective when placed on well-traveled sites throughout the institution's Web space.

Security Alerts

Information about the latest viruses and worms should be incorporated into the security Web site. Given how quickly these destructive programs can spread, though, it is also useful to push virus and worm alerts out to the user community. Existing mail lists of willing recipients can be utilized to e-mail these alerts, or a new subscribed mail list can be set up for this purpose. Alerts might also be

posted to the institution's Internet newsgroups. If the virus or worm is particularly nefarious, an alert posted on the institution's home page and emergency mass e-mails to all faculty, staff, and students might be appropriate.

A challenge with alerts is to maintain the level of customer interest. Too many alerts, and people tune them out; too verbose, and people don't have time for them. Alerts should be used sparingly, be timely, convey only essential information, and eschew technical details.

Security Fairs, Conferences, Seminars, and Workshops

Shoehorning security information into preexisting events, such as new student orientations, is a relatively easy way to promote the topic. Events specifically focused on security, though, allow outreach to groups and individuals that might not otherwise be touched. A security fair that is colocated with a student dining hall, for instance, can provide good visibility among this busy group of users. Security conferences featuring high-profile speakers can draw faculty, administrative and IT staff, campus police, and others. Workshops on basic security topics are especially effective and appreciated by those motivated to learn more. And advanced technical seminars and workshops specifically aimed at system administrators and other IT staff are essential to every security education program.

Articles

Articles in popular institutional publications are perfect vessels for carrying security information out to people who would not ordinarily encounter it. With the federal government's Department of Homeland Security enjoying so much press coverage, editors will understand that general security is a timely topic, and the idea of highlighting cybersecurity can be quite appealing. They might even be convinced to devote an entire issue to the topic.

Handouts

Postcards and brochures that convey specific warnings and tips are inexpensive to produce in-house and can be

used in a variety of settings, such as back-to-school events, new employee orientation sessions, and open houses. Handouts should be easy to carry, attention grabbing, and short.

Videos

A few institutions have used videos to draw attention to security issues. One uses a scenario format featuring two students talking about security. Another uses children to lampoon irresponsible computing behaviors. Given the number of issues that compete for the attention of busy students and employees, videos that are brief and entertaining provide an effective way to bring security into focus. These videos can be showcased at various events and piped to dorms and other locations via campus cable channels.

Communication Tips

Security is a hard sell. Let's review some techniques for serving up security information in a dish that's palatable to customers.

■ *Take the message to the people.*

If you wait for your audience to come to you, you'll wait a long time. Deliver the security message aggressively; use conventional means like posters and handouts, but don't neglect mechanisms like bus placards, local TV and radio talk shows, and newspaper promos.

■ *Be consistent in the message.*

Everyone engaged in delivering security education should speak with one voice. Package the content and delivery for varied audiences, but provide the same fundamental message.

■ *Write to short attention spans.*

Wherever possible, break the message into small bits. If an idea can't be conveyed in less than 50 words, it is too long. If you need to present six ideas, six postcards or Web ads are better than one long think piece.

■ *Make the message real to each target audience.*

All materials should reinforce the idea "It could happen to you." Use scenarios and

case histories that are realistic and interesting for the particular target audience.

■ *Make it fun.*

Humor can be really effective when it is done well.

■ *Repeat, repeat, repeat.*

Use different angles to restate the most important pieces of the message in multiple ways.

Keeping Your Education Program Current

Security education and awareness programs must be updated continually to keep pace with emerging threats. Even the sharpest campaigns eventually lose their effectiveness. Strive to maintain value and interest in your program by applying new approaches and resources.

■ *Solicit input in determining priorities.*

Soliciting input from the community (for example, departmental system administrators and their bosses)—asking what would help them the most in securing the computing environments they manage—can yield a better understanding of needed program improvements. Help desk staff and internal auditors can also provide valuable guidance for future development, since they see security vulnerability almost every day.

■ *Base your program on strong, clear policies.*

Policies that deal with security should be robust and enforceable. They should be clear about what actions are necessary by members of the community and why. When people understand that they are accountable, they are more apt to listen when told how to discharge their duties. Good models exist for campus IT security policies, and many are available at the Web site for the EDUCAUSE/Cornell Institute for Computer Policy and Law.⁴

■ *Tap creative talents throughout the institution.*

Education and awareness programs will likely be powered mostly by central IT. Although technical staff must define the message, the talents of nontech-

nical people throughout the institution can be employed to frame and deliver it. Public relations and communications people are wonderful sources for new ideas, as are employees and graduate students who work in instructional technology and other fields. Media services within the institution, such as video production, may also be put to work for the program—if not for free, at least at a cost below that of commercial services.

■ *Place IT security in the context of broader security and personal safety issues.*

Although many people are fuzzy about the risks of cyberspace, they understand what it means to be generally secure and safe. Placing cybersecurity in the context of overall safety removes the mystique and disinterest usually associated with cybersecurity alone. Engaging the campus police in designing and conducting parts of your program helps tremendously in reinforcing this notion and allows them to leverage the program for their own education campaigns.

■ *Build partnerships within and outside the institution.*

In addition to campus police, other organizations in the institution may serve as allies. If the university has a teaching hospital, partnerships with offices there will likely be essential.

With cyber stalking generally on the rise, for instance, women's centers may wish to participate in your program to educate students and employees on the topic. Student organizations might also show interest.

■ *Leverage what others are doing.*

Higher education institutions enjoy a long tradition of sharing among themselves, and in the realm of security education and awareness, what works well for one will likely work well for another. For example, the Virginia Alliance for Secure Computing and Networking⁵ (VA SCAN) was formed by four universities (George Mason University, James Madison University, the University of Virginia, and Virginia

Polytechnic Institute and State University) to share their security tools, best practices, and services (including education and awareness programs) with others in that state. EDUCAUSE provides similar resources at the national level through the EDUCAUSE/Internet2 Computer and Network Security Task Force.⁶

■ *U.S. government-provided information is another resource to tap.*

The recently formed U.S. Department of Homeland Security⁷ is expected to yield additional tools and best practices, and the National Institute for Standards and Technology Security Resource Center⁸ has long offered awareness, training, and education guidelines.

■ *University-based security research centers are good sources for courses and educational material.*

Purdue University's Center for Education and Research in Information Assurance and Security⁹ (CERIAS), for example, is a leading provider of excellent

courses and resource material for a wide variety of audiences, including K–12 and home users. CERIAS also has an active research program that covers a wide range of security and information assurance topics, as well as a continuing education program for postsecondary education.

Conclusion

The techniques described in this article cannot alone resolve all security concerns on campus, but must be an integral part of an overall plan for security that involves specific technical approaches, policy development, and education programs. An effective education and awareness program, as part of the professional development for all staff, can enable us to stay abreast of new threats and help us avoid security incidents on our campuses. Given the rapid and continuous growth of cyber threats to our institutions, we can afford nothing less than a security education and awareness regimen that is persistent, pervasive, and compelling. To bor-

row from a popular bumper sticker, "If you think education is expensive, try ignorance." *e*

Acknowledgment

This column draws from the chapter I wrote for Volume 8 in the EDUCAUSE Leadership Strategies Series, *Computer and Network Security in Higher Education*, published by Jossey-Bass (San Francisco, October 2003).

Endnotes

1. J. Pescatore, "High Profile Threats Show Insiders Do Most Damage," *Gartner First Take*, November 26, 2002, p. 1.
2. See <<http://www.sans.org>>.
3. See <<http://www.cert.org>>.
4. See <<http://www.educause.edu/ICPL>>.
5. See <<http://vascan.org>>.
6. See <<http://www.educause.edu/security>>.
7. See <<http://www.dhs.gov/dhspublic>>.
8. See <<http://csrc.nist.gov/ATE>>.
9. See <<http://www.cerias.purdue.edu>>.

Shirley Payne (payne@virginia.edu) is Director of Security Coordination and Policy in the Office of Information Technologies at the University of Virginia in Charlottesville.