

STEP 1

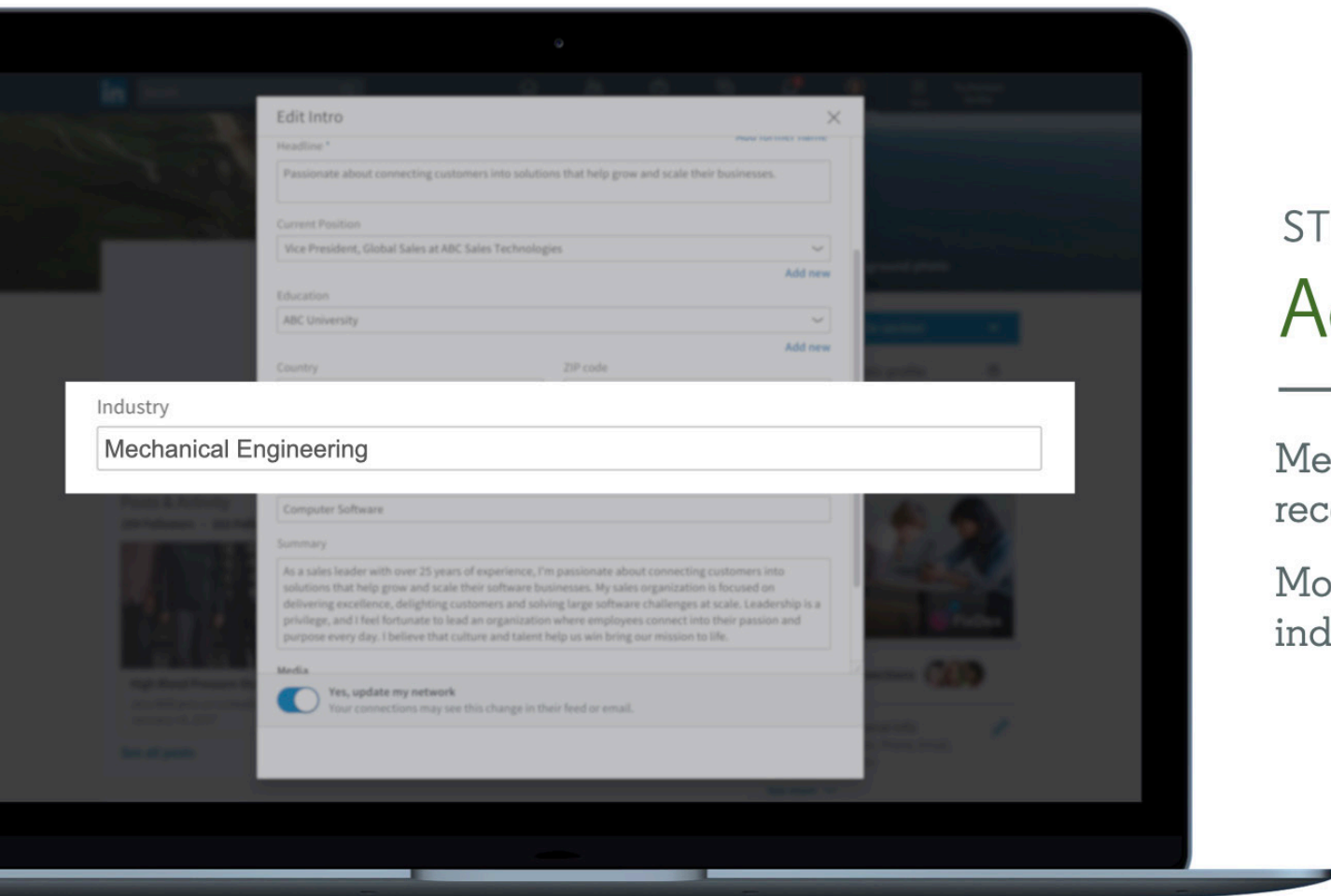
Add a photo

Members with a photo get up to:

9x more connection requests

21x more Profile views

36x more messages



STEP 2

Add your industry

Members with industry information receive up to **9x** more Profile views

More than **300K** people search by industry on LinkedIn every week.

Summary

Engineer, designer, fabricator, & consultant in a variety of industries, including medical device industry, petroleum industry, & motorsports simulation. Now focused on Surgical Robotics. Also worked in drilling fluids/solids control in Oil industry. Founder of the SCTG on LinkedIn. Experience working as team member of early stage start-ups to fortune 500 corporations. Lead engineer on several medical device projects involving new treatments for cancer. Currently holds 11 US patents. Many years of OSHA training and experience.

Edit Intro

Headline *

Passionate about connecting customers into solutions that help grow and scale their businesses.

Current Position

Vice President, Global Sales at ABC Sales Technologies

[Add new](#)

Education

ABC University

As a sales leader with over 25 years of experience, I'm passionate about connecting customers into solutions that help grow and scale their software businesses. My sales organization is focused on delivering excellence, delighting customers and solving large software challenges at scale. Leadership is a privilege, and I feel fortunate to lead an organization where employees connect into their passion and purpose every day. I believe that culture and talent help us win bring our mission to life.

Media



Yes, update my network

Your connections may see this change in their feed or email.

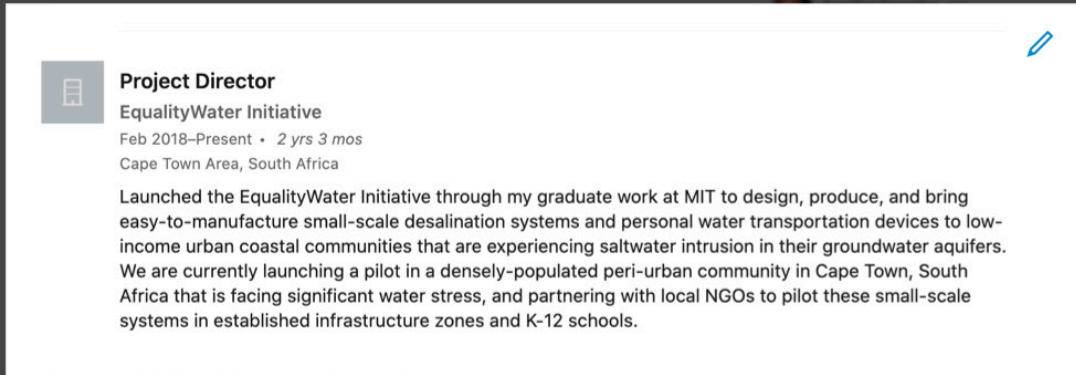
STEP 3

Draft a compelling summary

Your “elevator pitch”

Focus on career accomplishments and aspirations

40+ words



STEP 4

Detail your work experience

Member with up-to-date positions receive up to:

5x more connection requests

8x more Profile views

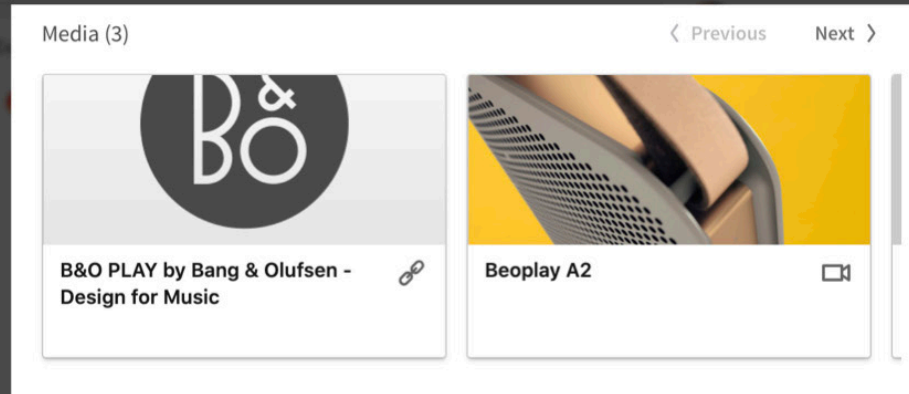
10x more messages

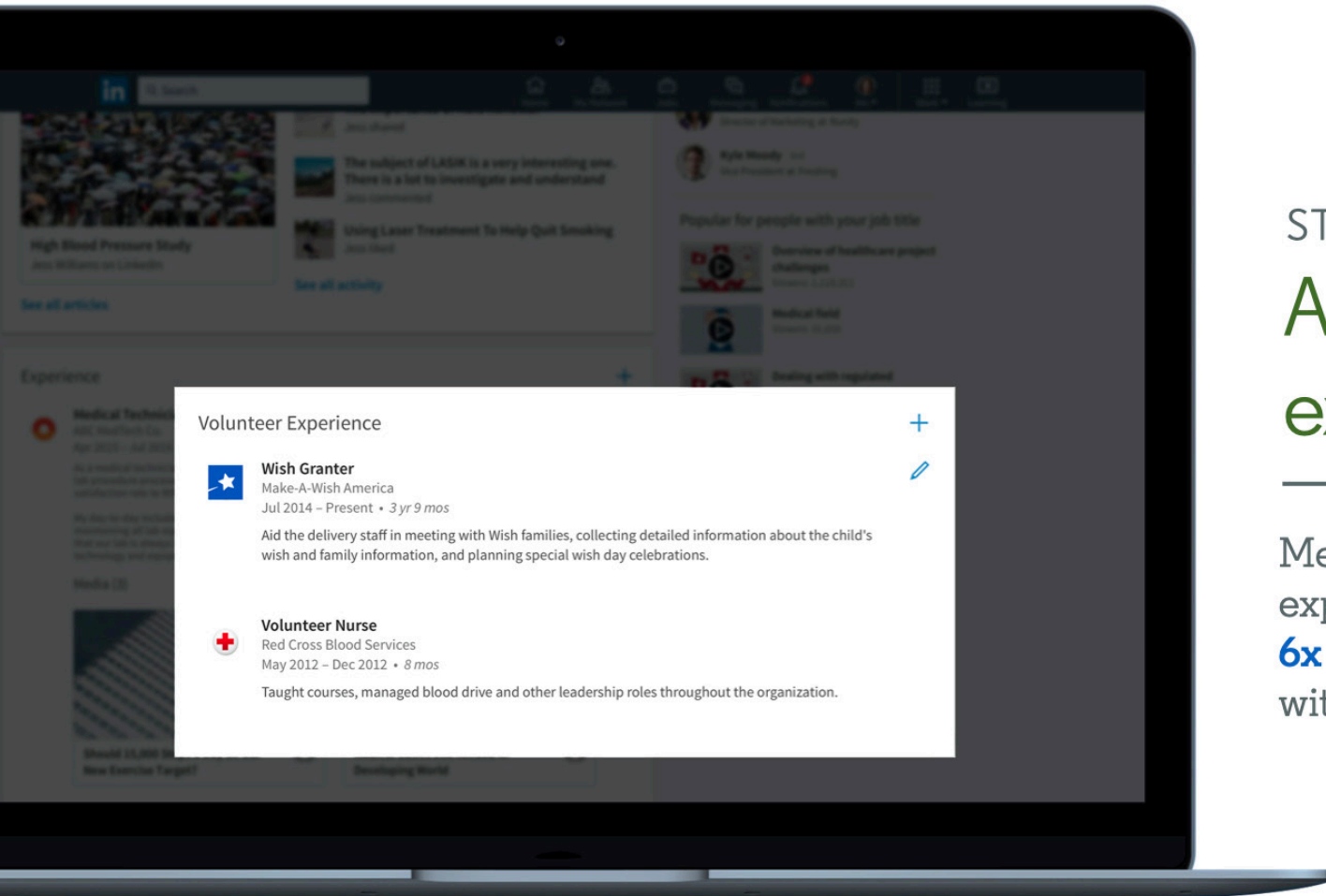
STEP 5

Add examples of your work

Upload photos, presentations,
and videos

Give a dynamic, visually
appealing representation of
your professional story

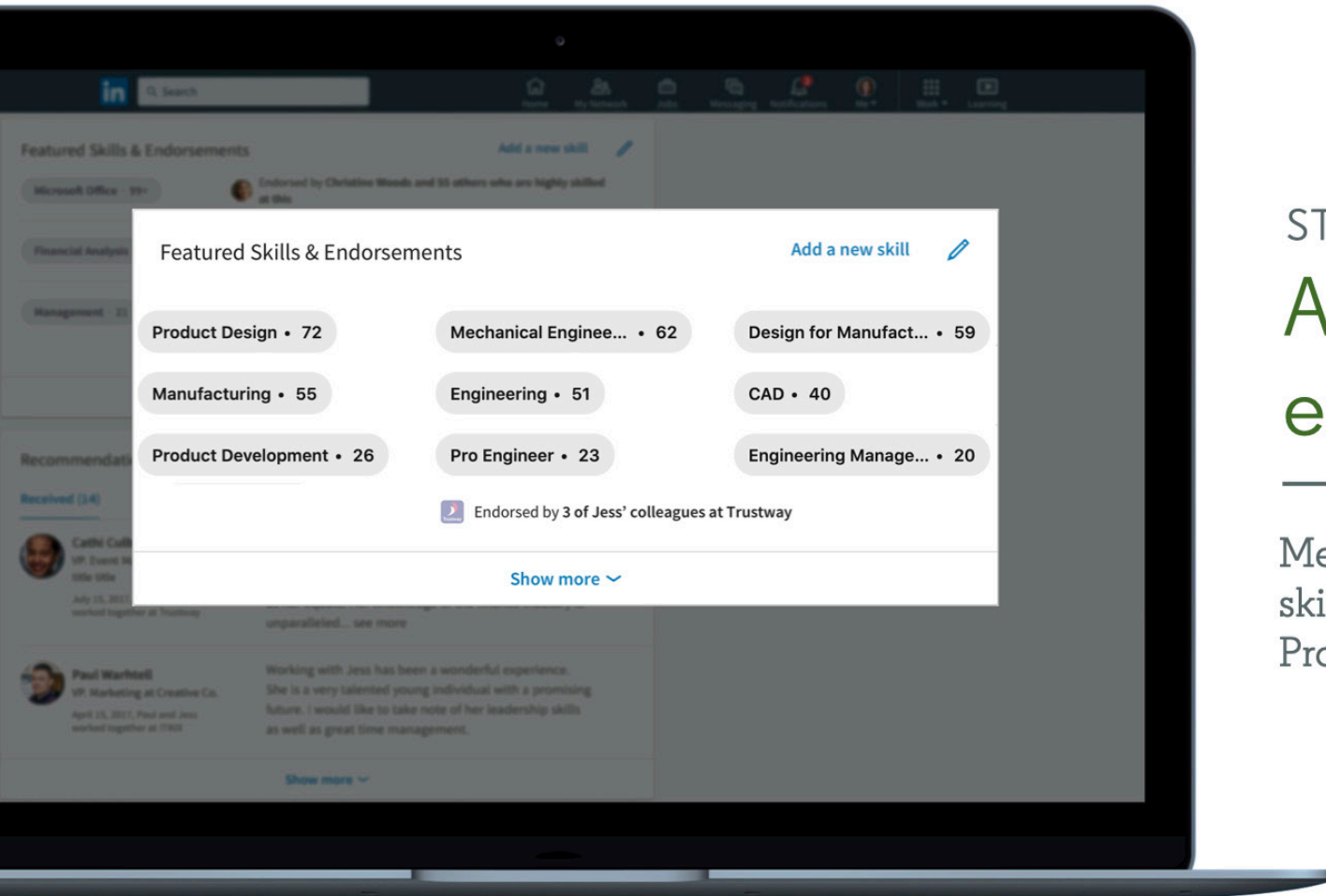




STEP 6

Add volunteer experience

Members who add volunteer experience and causes get up to **6x** more Profile views than those without

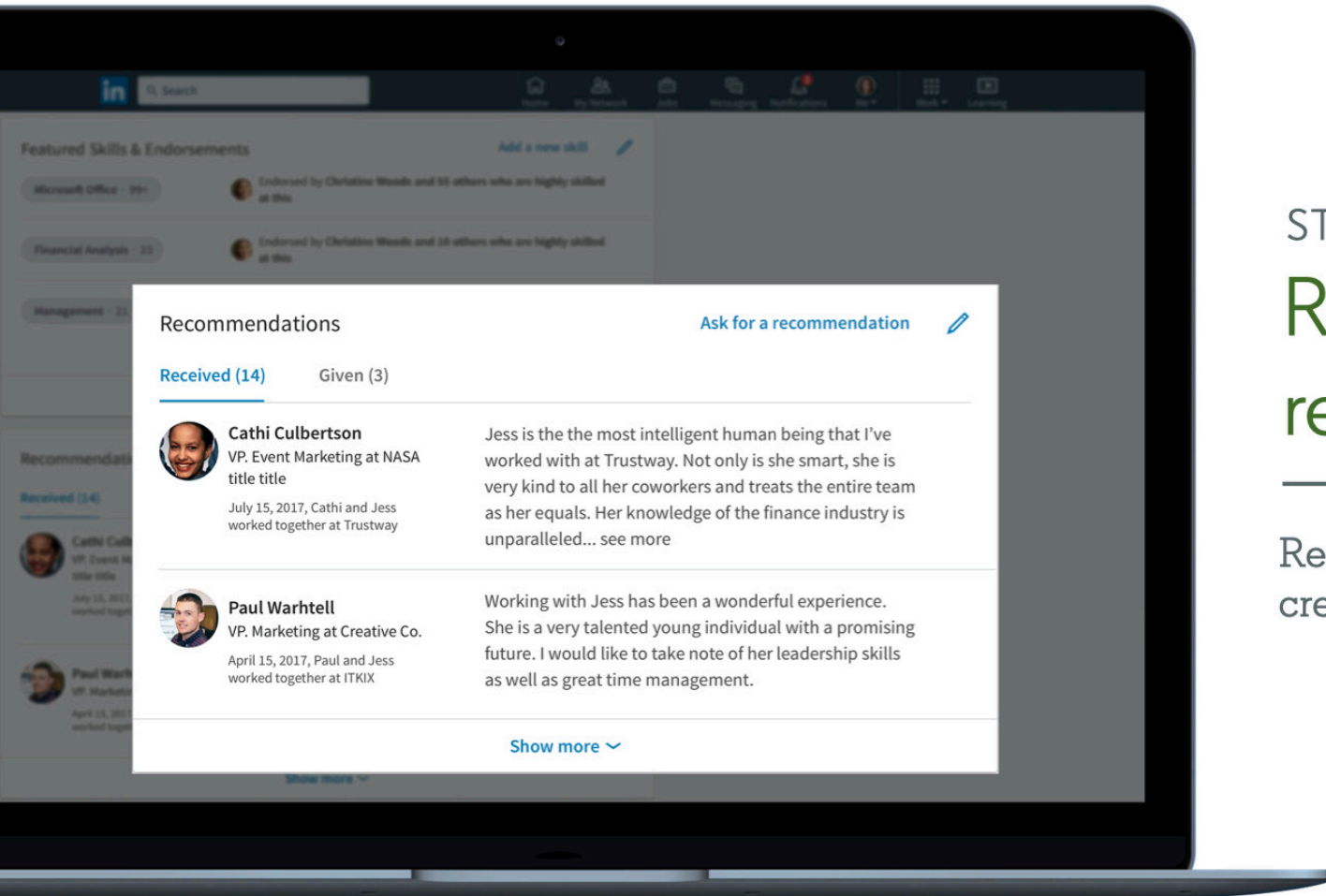


1st
item that
recruiters check

STEP 7

Add skills & get endorsed

Members who add **5** or more skills receive up to **17x** more Profile views



STEP 8

Request a recommendation

Recommendations help build your credibility and validate your skills